

Just Drop Shippers!

**A Simple Guide To *Fast* Profits
With Wholesale Drop Shippers.**

**Published By Digital Paper Products, Inc
<http://www.DigitalPaperProducts.com>**

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Published by:
Digital Paper Products
PO Box 441
Geneseo, NY 14454

CREATED IN THE UNITED STATES OF AMERICA DISTRIBUTED WORLDWIDE.

Chapter 1: Finding A Product To Sell

Chapter 2: Different Ways To Sell Products

Chapter 3: Working with Drop Shippers

Chapter 4: FREE Drop Shipper Sources

Chapter 5: Resources

Yes, there are only 5 chapters, that's all we will need!

Chapter 1: Finding A Product To Sell

Finding a product to sell is very simple. The easiest way to figure out what to sell is to simply see what other people are successfully selling and sell the same thing.

The easiest way to get started is to list items for sale on [eBay](#). But before you list anything, keep reading.

First things first. Jump down to **Chapter 4: Drop Shipper Sources**. Browse the sources and see if there's something that catches your eye. It's always better to sell something you enjoy selling that is already selling well.

Let's say you found a digital camera. Let's say it's called a "Vivitar Vivicam 3545" and the best price you found from all the drop shippers was \$24.95.

Now, go to eBay, and search for "**Vivitar Vivicam 3545**" you should get some results (if you don't then it's probably worthless to try and sell it on ebay).

Then on the left side of the window there will be a "completed auctions" with a little box you can check next to it. Click the box and then click "Show items" this will list the auctions for the results that have ended.

Now, click on the "Price" link once, and then again after the page refreshes (price is near the top of the first listings), this will order the completed auctions by highest selling/asking price (green means the item sold).

If a lot of the auctions are ending higher than what you can get the product for (don't forget to add your shipping cost) + what you charge the customer for shipping then you're in for some reasonably "EASY" money! (see graphic below for a screenshot so you can get a better idea of what I just described.

Cameras & Photo (28)

- Digital Cameras (27)
- Digital Camera Accessories (1)

Everything Else (1)

- Other (1)

Search Options

Show only:

- Items listed with PayPal
- Buy It Now items
- Gift items
- Items listed as lots
- Completed listings
- Listings





Ending within

Items priced to

Items within miles of

Show Items

Customize options displayed above.

	VIVITAR® ViviCam 3545 Digital Camera	\$53.39	\$11.00	=Buy It Now	Feb-27 1
	NEW! Vivitar Vivicam 3545 1.3MP Digital Camera	\$48.57	Not specified		13 Mar-05 1
	Vivitar 1.3 MP Digital Camera Model Vivicam 3545	\$48.00	Not specified	=Buy It Now	Mar-04 1
	Vivitar 1.3 MP Digital Camera Model Vivicam 3545	\$48.00	Not specified	=Buy It Now	Mar-11 1
	VIVITAR® ViviCam 3545 1.3MP DIGITAL CAMERA *NEW*	\$44.99	Calculate		0 Feb-27 1
	VIVITAR® ViviCam 3545 1.3MP DIGITAL CAMERA *NEW*				

As you can see, 2 auctions sold for more then 2 times your cost for this item. And if we look down the list some more, we'll see...

		\$37.50	Not specified		4 Mar-04 17:34	List an item like this
	Vivitar 1.3 MP Digital Camera-Model #VIVICAM 3545 (Reserve Not Met)	\$35.50	Calculate		0 Mar-06 19:09	View similar active items List an item like this
	Vivitar Vivicam 3545 1.3MP Pocket Digital Camera SAVE!	\$32.00	\$9.00		6 Mar-01 16:15	View similar active items List an item like this
	VIVITAR VIVICAM 3545 SPY CAMERA 1.3 MP NEW	\$30.00	\$10.00		2 Mar-03 13:54	View similar active items List an item like this
	Vivitar Vivicam 3545 1.3MP Pocket Digital Camera SAVE!	\$27.99	\$9.00	=Buy It Now	Feb-28 08:02	View similar active items List an item like this
	Vivitar Vivicam 3545 1.3MP Pocket Digital Camera SAVE!	\$27.99	\$9.00	=Buy It Now	Mar-06 18:02	View similar active items List an item like this
	Vivitar Vivicam 3545 1.3MP Pocket Digital Camera SAVE!	\$27.99	\$9.00	=Buy It Now	Mar-11 07:44	View similar active items List an item like this
	Vivitar Vivicam 3545 1.3MP Pocket Digital Camera SAVE!	\$27.99	\$9.00	=Buy It Now	Mar-11 09:20	View similar active items List an item like this
	Vivitar Vivicam 3545 1.3MP Pocket Digital Camera SAVE!	\$27.99	\$9.00	=Buy It Now	Mar-11 14:38	View similar active items List an item like this

There were a few more above this and below this that I skipped, I just want you to see, once you find a product that interests you that it doesn't take much work to see if you could make some money doing nothing more than listing them for sale on [eBay](#).

So regardless of where or how you'll be selling. **JOIN THE TREND.** If something is selling online somewhere or offline somewhere then you too can sell it in the same way, join trend and make money without spending lots of money to figure out what sells.

Chapter 2: Different Ways to Sell products

Ok, so now you've found a product that will probably sell on [eBay](#). And the first thing you should do is start selling them on [eBay](#). Why? Because you can List tons of items for 35 cents. The risk is low but the reward can be high!

Once you sell a few things on eBay successfully you should think about other ways of selling these products.

Like...

Through catalogs, Online Catalogs (Like Amazon), On The Internet (From your own website or a pre-made one from a drop shipper), Classified Ads, Display Ads, Package Inserts, or Joint ventures.

I'm not going to go into great detail about any of the above but I will give you enough to think about, because plenty of books have been written on all the above.

What I will say first is this. If you do ANY of the below things, you will be doing more than 95% of people drop shipping. You will be in the TOP 5% and your profits will show for that. There's one little thing between unsuccessful people and successful people.

Successful people DO PRODUCTIVE THINGS. Whether or not they do something "Right" is irrelevant. Doing something wrong, learning and moving on is the only way to learn enough to build a successful, profitable business.

Catalogs – The catalog business is a multi hundred BILLION dollar a year business. Airplane catalogs, mail order catalogs, catalogs are ALWAYS looking to add to their product lines. The basics of this are, you approach them with your product and sales message and then they basically SELL the products for you and you share the profits.

On the Internet – Setting up a website. This is a must-do for people who are selling on eBay. Get your website setup, when you get eBay customers tell them about your website. You'll be surprised how many people order from you again and again! You can even add your website link to your "about me" eBay page and get free traffic that way too!

Classified Ads – Placing Classified ads in the right magazines or newspapers (or even on AOL Classifieds!) for the right item at the right time can make you a decent income on its own. The easiest way to find out where and what to advertise is to look at the classifieds in magazines and newspapers you might want to advertise in and see what other people are selling. If you keep seeing the ad over and over again, it's probably working. You can even order their product and see if it's any good and find something similar but better to sell!

Display Ads – Same thing as a classified at but bigger and more expensive. Make sure the classified ads work in the magazine or newspaper before you waste money on a display ad that doesn't work.

A good example of a display ad working is to get a copy of the national enquirer. Notice there's full page ads running for figures. These have been running for years, they must be working (I believe a full page ad is around \$15,000!). Display ads can also give you an idea of what may work in a classified if there is a successful display ad but no classified ad for that type of item.

Package Inserts – Credit Card Bill inserts, packages going to customers. These are opportunities to get your product shown to a lot of people. Again, piggyback. See what's working and then see if you can duplicate it!

Joint Ventures – Having a similar business promote your products to their customers. This is a great way for someone with little to invest to go a long

way (or just to make even more money even if you have a lot of profit already!)

Chapter 3: Working With Drop Shippers

Remember I mentioned how some people give drop shipping a bad wrap because you are selling things you don't own and the product may be out of stock by the time you finally sell it?

Here's a few simple rules to Follow.

1. Only use reputable drop shippers like the ones found in this report. While I can not guarantee any delivery times or stock for the products and companies, I will say these companies have shown they are worthy of being listed because many, many people use them to sell on [eBay](#) and are doing so successfully.

Most places carry the same items for a long time, if it's not a closeout or liquidation/limited supply item then they usually get the item in on a regular schedule, this is usually the case for popular items like you will be selling so you shouldn't have to worry, if you're unsure simply contact your drop shipper directly. It's a good idea to have a good relationship with the company you're working with and while you're at it, ask for a discount on items you sell a lot of (Say something like, I love selling these items, but I'm going to be testing some new forms of advertising and my budget only allows me to spend \$XX.XX on this item to be profitable).

2. If selling online or offline where you actually charge the credit card or cash the check, do NOT charge them or cash the check until you've made sure the item is in stock. Once you've charged their card you MUST deliver the item in 30 days (by law).
3. If you're having trouble finding a product to sell or you found something but you don't think the profit margin is high enough, brainstorm some other things you could sell that are related.

Let's say you found Golf balls cheap but the profit wasn't much (\$1 or \$2). You could also sell Golf Clubs, Golf Shoes, Golf "Gloves", gold Teas, personalized gold Shirt, Equipment or even a book or ebook

about How to Take 5 strokes off your game, or put better (the list could go on and on).

So now, your little \$1 or \$2 profit could turn into \$10 or \$20 every time you make a sale. This is called Backend Selling. If you see how doing this can make you a lot more money then checkout the Marketing Resources in Chapter 5.

4. Have a product you want to sell but can't find it with a dropshipper? Let's say you wanted to sell the "Ov Glove" and you couldn't find it or couldn't find it cheap enough to make a profit.

Go to any search engine and type in "Ov Glove distributor" or "Ov Glove Liquidator" You contact the manufacturer and they will either sell directly to you, tell you who does distribute the product, or simply say they won't work with you. More times then not they WILL work with you once you explain what you're doing or give you a great source to get the product cheap.

Or, you could do this. Go to a store like Wal-Mart that doesn't carry the item you want. Ask someone for help finding it, when they can't find it ask if they can check to see if they can get the product or have it. They should get out a catalog for the department and you can simply see where they buy their products from! This may tell you where to get the exact product you're looking for from OR give you a great wholesale reference!

Chapter 4: Drop Shipper Sources

Please Note: A lot of these drop shippers will display the retail price on their website. This is done because they do not sell directly to consumers. You will either have to find the link for drop shipping, contact them, or request a catalog. If you need more Drop Shipping Sources than the ones listed on the next page, checkout the resource page in Chapter 5.

Liquidation

Products: Huge Wholesale Selection. Auctions from distributors and wholesalers. HIGHLY RECOMMENDED!

<http://www.Liquidation.com>

World Wide Liquidators

Products: DVD's, CD's, Books, Paper, Video, Clothing, Dollar Store items, more.

<http://www.wliquidators.com>

DBL Distributing

Products: consumer electronics

<http://www.dbldistributing.com>

Buy Rite DVD

Products: DVD's, new, adult more.

<http://www.buyritedvd.com>

Plum Island Silver

Products: Jewelry

<http://www.plumislandsilver.com>

Muscle Surf

Products: Fitness Supplements

<http://www.musclesurf.com>

Bean Products

Products: Bean Chairs, Pillows now has Pilates

<http://www.beanproducts.com>

Petra

Products: Accessories, Electronics, Video Games

<http://www.petra.com>

Doba Wholesale/Dropshipping

Products: Over 250,000 Products. Exclusive eBay Dropshipping program. Used By Some of the most profitable eBay Power Sellers!

<http://www.Doba.com>

ATI Health

Products: Specialty Vitamins

<http://www.atihealthnet.com>

Premier Products International

Products: Electronics , collectables, misc.

<http://www.hotbuy4u.com>

Premier Connection

Products: Misc, arts, office, lights more.

<http://www.premiumconnection.net>

Direct Tron

Products: Computer Parts

<http://www.directron.com/opdropship.html>

Majors Book Store

Products: Books

<http://www.majors.com/bookstores/dropship.htm>

Picksend Distributing

Products: Brand Name Misc Products

<http://www.picksend.com>

Mega Goods

Products: Brand name electronics

<http://www.megagoods.com>

Chapter 5: Resources

Here's a few great places to get More Wholesale/Drop Shipper sources from:

[SaleHoo Wholesale Directory](#)

A huge collection of verified authentic dropship/wholesalers. This is a very good place to get a list of hundreds of REAL Wholesalers and Dropshippers.

eBay Related Auction Resources

[eBay Fortune](#)

Learn Tom Barnes's tricks and techniques he's used to make tons of cash every month on ebay. Tom has listed over 23,100 auctions, he knows what he's talking about!

[Sky High Auctions](#)

Learn from 15 power sellers who made over \$11,760,200 Last year alone!

[Build A Niche Store](#)

This very popular software lets you make money from eBay in a different way, by using their affiliate program that pay everytime someone uses a link on your site to go to ebay and buys something!

Marketing Related resources

[Free Internet Marketing Secrets](#)

Learn how to start making money online today with this huge Free resources.

A SPECIAL MESSAGE FOR SERIOUS ENTREPRENEURS ONLY!

**"Why I'm Completely FURIOUS At Derek Gehl
and His Team Of Internet Marketing Experts..."**

**(And How I Managed To Score You Some FREE Stuff
By Laying A Formal Complaint...)**

I've been doing business online for a lot of years now...

More than I can count...

So when I saw what Internet marketing guru Derek Gehl started doing about 2 weeks ago, I was more than a little miffed...

... I was downright furious!

See, over the years I've joined a lot of "free" Internet marketing communities. You've probably seen them... Discussion forums and chat rooms hosted by other so-called Internet marketing experts.

You're promised "**unlimited access**" to **these gurus**... But you almost NEVER see them online. And they rarely stoop to answer questions from us "little guys."

So you're left talking to other wanna-be entrepreneurs, which is great when you need moral support. But if you want to **learn how to make REAL money online**, who do YOU want to talk to...?

The guy who is making squat for sales with his brand new website?

Or, the guy who is making MILLIONS online every year?

Yeah, me too! I want to **talk to the guy who's making millions!**

Until a couple of weeks ago, though, getting access to these millionaire gurus was almost impossible because, not surprisingly, access came with a hefty price!

I don't know about you, but \$8,000-\$25,000+ for personal one-on-one coaching was waaaay outside my budget when I was getting started.

So that's why, when I saw what Derek Gehl and his team of Internet marketing experts who have **generated over \$60 MILLION in online sales** have started doing...

... *I nearly blew a gasket!*

Derek has just started giving his private list of customers and subscribers **UNLIMITED business advice** from his very own team of experts...

... For the ridiculous investment of just **\$3.27**.

And when I say "unlimited" business advice, I mean that on any business day, you can pop into Derek's thriving "*Internet Entrepreneur's Club Forum*" and **ask his private team of experts ANY question about your business.**

For example, in the forum, Derek's team of experts will give you...

- >> **UNLIMITED** reviews of your website, loaded with actionable ideas you can immediately apply to increase your sales! (These reviews alone are **easily valued at \$3,000 to \$5,000 each!**)
- >> **UNLIMITED** reviews of your salescopy, again, packed with ideas for simple (and sometimes dramatic) changes you can test to increase your sales! (**I've seen sites increase their sales 300% and MORE using their advice!**)
- >> **UNLIMITED** advice from Derek's own **private SEO expert** -- so you can **increase your sales with FREE traffic from Google!**
- >> **UNLIMITED** reviews of your current traffic campaigns including your PPC activity, blogging strategies, email campaigns, and MORE! (**I saw one guy make £5,626 in just 12 days!**)
- >> **UNLIMITED** help generating **NEW business ideas** and **NEW sources of revenue** for your existing business!
- >> **PLUS, a Bonus Tool Kit Worth \$391.00...** Containing **THREE** of the Internet Marketing Center's best-selling Internet marketing tools... *eBook Pro Business Edition, 60-Second Salesletters, and Hover Ad Creator*... a \$391.00 value, theirs **FREE!**

... And what's more, Derek's team of experts guarantee they'll get back to you with a thoughtful, personal answer to your question, for **YOUR** business -- *within 48 hours!*

And what's even more amazing is...

They do!

Which is why, after seeing all the glowing reviews and raving success stories this members-only club has been generating, **I was pretty darn upset to see Derek giving it away to his customers and subscribers ONLY -- for just \$3.27!**

After all, I've been recommending Derek Gehl and his team at the Internet Marketing Center as a resource for quite some time now...

... What about MY customers and subscribers?

So I called up Derek's office, and spoke directly to his joint venture coordinator, and made it clear that **I didn't think it was fair** that IMC was keeping this \$3.27 deal JUST for their own clients and subscribers.

And while I never did manage to get through to Derek directly, **I did manage to score one heck of a deal for you!**

Here's the scoop...

Derek's team has secretly released a **membership sign-up page** to a very select handful of their business associates... and I managed to get on this exclusive list.

Between all of us, **we've been given permission to give away 250 of these \$3.27 Trial Memberships...**

(PLUS, he's throwing in a **FREE Special Bonus Tool Kit** worth \$391.00 that contains 3 of the Internet Marketing Center's best-selling Internet marketing tools... *eBook Pro Business Edition, 60-Second Salesletters, and Hover Ad Creator...*)

But that's it!

Derek is adamant that his team of online experts don't get burnt out -- so he's made it clear that he's considering **closing the doors to future members VERY SHORTLY!**

So if you'd like the benefit of UNLIMITED Internet marketing advice, including **business ideas, website reviews, salescopy advice, traffic secrets, and MORE...**

... All from the same team of experts Derek has used to grow his business to over \$60 Million in online sales...

... Then you need to move fast and click the link below to claim your \$3.27 Trial Membership (which, incidentally, **includes TWO incredible FREE Bonus Gifts**) before they're all gone and Derek closes the doors!

[Click Here Now to Get Your Trial and FREE Gifts.](#)